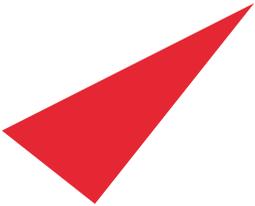




Stock Update

Tata Teleservices (Maharashtra) Ltd.

March 27, 2026



Industry	LTP	Recommendation	Fair Value	Time Horizon
Telecom	Rs 33.13	Sell	Rs 29.5	4 quarters

BSE Code	532371
NSE Code	TTML
Bloomberg	TTLS IN
CMP March 27, 2026	33.13
Equity Capital (Rs Cr)	1955.0
Face Value (Rs)	10.0
Equity Share O/S (Cr)	195.5
Market Cap (Rs Cr)	6,476.7
Book Value (Rs)	(101.0)
Avg. 52 Wk Volumes	7592516
52 Week High	79.49
52 Week Low	33.03

Share holding Pattern % (Dec, 2025)	
Promoters	74.4
Institutions	2.8
Non Institutions	22.8
Total	100



* Refer at the end for explanation on Risk Ratings

Fundamental Research Analyst

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Our Take:

Tata Teleservices (Maharashtra) Limited (TTML) is a leading player in the connectivity and communication solutions market serving enterprise customers. With services ranging from connectivity, collaboration, cloud, security, IoT and marketing solutions, it offers a comprehensive portfolio of ICT services for businesses in India under the brand name Tata Tele Business Services (TTBS). TTBS provides integrated telecom solutions to enterprises that go beyond connectivity, offering one-stop-shop business solutions and managed services.

TTML has continued to enhance its Smart Digital Solution with the addition of Managed WiFi, Smart Internet Telephony, SD-WAN iFLX Edge, SD WAN Ready ILL. The company strengthened its network to drive growth, customer experience, and build future ready organization. TTML has continued to enhance customer experience by introducing platforms for effortless interactions and launched eTrack, an automated platform for ticket allocation and also launched Virtual Service Manager (VSM). The company is focusing on expanding SIP trunking, cloud-based communication, and unified communication solutions. The company plans to enhance omni-channel communication through the Smartflo WhatsApp business platform.

TTML's growth strategy continued to yield results, with a 10% increase in revenue; however, the company has been reporting net loss on account of finance charges. Going forward, TTML is looking to grow, focusing on small and medium businesses going digital with services like cloud solutions, communication tools, cybersecurity, collaboration products, and reliable digital connectivity.

Q3FY26 Result Update:

- TTML's consolidated revenue was down 11.6% YoY to Rs 294 crore in Q3FY26.
- EBITDA was up 16.8% YoY to Rs 174 crore, supported by lower other expenses in the quarter. Other expenses costs decreased 66% YoY to Rs 98.2 crore.
- Its net loss stood at Rs 150 crore vs Rs 315 crore in Q3FY25; the net loss decreased due to lower finance costs followed by debt repayment.

Valuation & Recommendation:

TTML continues to expand its enterprise digital solutions portfolio with a focus on cloud, cybersecurity, and IoT. Despite sustained losses, the company maintains strong EBITDA performance through operational efficiency. Backed by support from Tata Group, management remains confident in executing its digital transformation and long-term strategic goals. TTML AGR liabilities stood at Rs 19,300 crore as on

March 31, 2025. On October 29, 2021, Tata Tele opted for a four-year moratorium on AGR dues. Hence, these AGR dues will be due in six annual instalments of Rs 4,167 crore starting from March 2026. Tata Tele, along with other telcos had filed a curative petition, drawing the Supreme Court's attention to mathematical/calculation errors in the dues claimed by the DoT. The Supreme Court rejected this petition in September 2024.

The company is pursuing other initiatives to relieve AGR dues, which will remain monitorable. Recently, Vodafone Idea secured specific relief regarding a similar matter. We believe the **fair value of the stock is Rs 29.5 (42.65x TTM EV/EBITDA)**. **At the LTP, the stock is trading at 43.8x TTM EV/EBITDA.**

Key Risks:

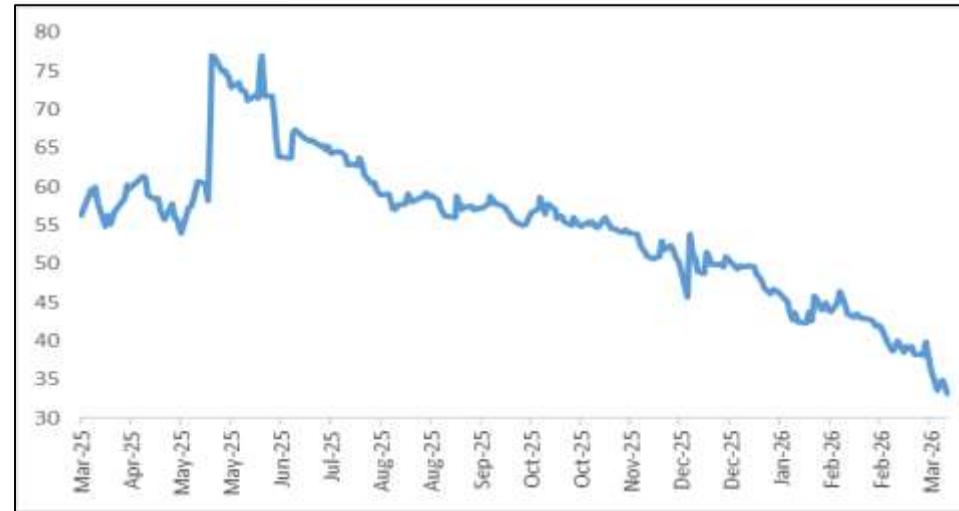
- Regulatory and policy changes in the industry and the risks of regulatory intervention will persist
- Networth remained negative as on March 31, 2025, owing to high interest costs and accumulated losses.
- No extension on AGR Instalment payments, the AGR liabilities of Tata Tele stood at Rs 19,256 crore as on March 31, 2025

Financial Summary:

Particulars (Rs cr)	Q3FY26	Q3FY25	YoY-%	Q2FY26	QoQ-%	FY22	FY23	FY24	FY25	TTM
Total Operating Income	294	333	-11.6	286	2.9	1,094	1,106	1,192	1,308	1,173
EBITDA	174	149	16.8	138	26.0	468	492	527	571	615
PAT	-146	-315	-53.5	-321	-54.4	-1,215	-1,145	-1,228	-1,275	-1,103
Adjusted PAT	-150	-315	-52.3	-321	-53.1	-1,215	-1,145	-1,228	-1,275	-1,111
EPS (Rs)	-0.77	-1.61	-52.3	-1.64	-53.1	-6.2	-5.9	-6.3	-6.5	-5.7
RoE-%						-	-	-	-	-
P/E (x)						-	-	-	-	-
EV/EBITDA (x)						55.9	53.4	50.1	46.9	43.8

(Source: Company, HDFC sec)

One-Year Price Chart



(Source: Company, HDFC sec)

HDFC Sec Prime Research Rating description

Green Rating stocks

This rating is given to stocks that represent large and established business having track record of decades and good reputation in the industry. They are industry leaders or have significant market share. They have multiple streams of cash flows and/or strong balance sheet to withstand downturn in economic cycle. These stocks offer moderate returns and at the same time are unlikely to suffer severe drawdown in their stock prices. These stocks can be kept as a part of long term portfolio holding, if so desired. These stocks offer low risk and lower reward and are suitable for beginners. They offer stability to the portfolio.

Yellow Rating stocks

This rating is given to stocks that have strong balance sheet and are from relatively stable industries which are likely to remain relevant for long time and unlikely to be affected much by economic or technological disruptions. These stocks have emerged stronger over time but are yet to reach the level of green rating stocks. They offer medium risk, medium return opportunities. Some of these have the potential to attain green rating over time.

Red Rating stocks

This rating is given to emerging companies which are riskier than their established peers. Their share price tends to be volatile though they offer high growth potential. They are susceptible to severe downturn in their industry or in overall economy. Management of these companies need to prove their mettle in handling cyclicity of their business. If they are successful in navigating challenges, the market rewards their shareholders with handsome gains; otherwise their stock prices can take a severe beating. Overall these stocks offer high risk high return opportunities.

Rating Criteria

Buy - > 15%+ return potential

Add - +5% to +15% return potential

Reduce - -10% to +5% return potential

Sell - >10% downside return potential

Disclosure:

I, **(Abdul Karim)**, Research Analyst, **(MBA)**, author and the name subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. SEBI conducted the inspection and based on their observations have issued advise/warning. The said observations have been complied with. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

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Any holding in stock – No

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